

POSTDENE ASBESTOS
REPLACEMENT IN POSTDENE
TOWNSHIP
[POSTMASBURG]

LOCAL EMPOWERMENT PLAN

17 MAY 2024

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1. SIOC-CDT Overview

1. Purpose of the Presentation



- To **inform** local business about the **business opportunities** available at the Postdene asbestos replacement project;
- To provide information on the **various roles and responsibilities** required for the project's success;
- To **offer training and development programs** for local businesses to enhance their skills and capacity;
- To **promote economic growth and job creation** in the local community;
- To encourage participation and inclusivity in the project's procurement process;
- To provide a platform for local businesses to network and build relationships with key stakeholders;
- To ensure compliance with government regulations and policies regarding local procurement and employment;
- To promote the project's commitment to social responsibility and community development;
- To respond to **any questions, concerns, or issues raised** by local businesses regarding the project.



LOCAL EMPOWERMENT PLAN

1. KPA Company Approach

□ Our approach to **socio-economic development** encompasses the following areas of activities:

- Enterprise and Development (ESD)
- Skills Development (SKD)
- Job Creation (Employment)
- Corporate Social Investment (CSI)

2. Addressing Socio-Economic Imperatives



- **Capacity building:** Empower local contractors with technical skills and knowledge, enhancing their capability to undertake projects effectively.
- **Sustainability:** Foster self-reliance by enabling local contractors to independently execute projects, reducing dependency on external expertise in the long run.
- **Economic growth:** Stimulate economic development by creating opportunities for local contractors to participate in and contribute to infrastructure projects, thereby boosting employment and income generation.
- **Knowledge transfer:** Facilitate the transfer of technical knowhow from experienced entities to local contractors, fostering a culture of learning and skill development within the community.
- **Partnership enhancement:** Strengthen relationships between stakeholders (e.g., government, businesses, communities) through collaborative efforts towards socioeconomic advancement, fostering a sense of shared responsibility and mutual benefit

3. Contractor Technical Enablement

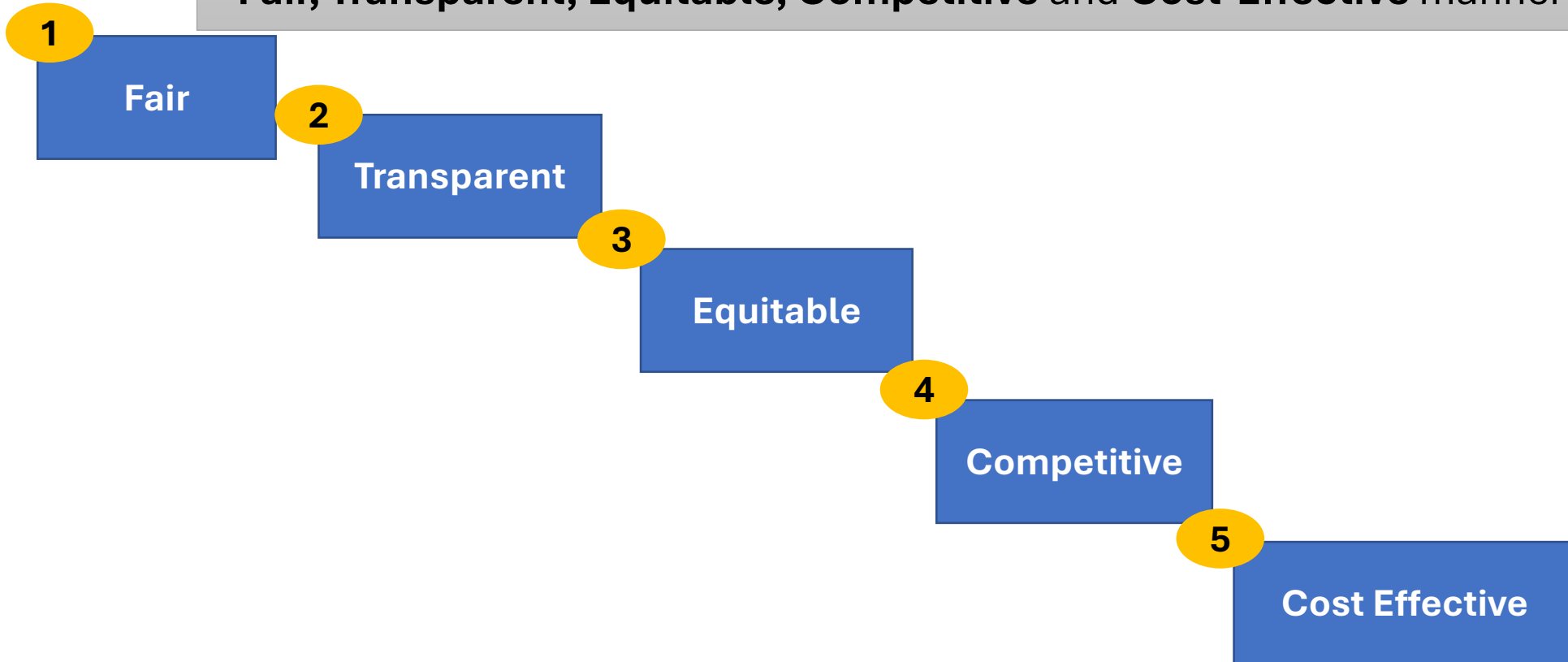


- **Pre & Post Contract: Contractor Development**
 - Customized Technical Training and Skilling
 - Technical Training on the use of modern construction techniques and technologies.
 - Business Development Support
 - Networking Opportunities & collaboration among participating contractors.
 - Quality Assurance and Industry Specific Compliance
- **Contractor Mentoring**
 - Tailored Mentorship & coaching
 - Associate with Accredited Training Providers to train-coach Learner Contractors.
 - Associate with Professional Mentors registered with SACPCMP, Technicians & Specialist.
- **Access to Resources**
 - Facilitate access to resources such as financing options, equipment rental, and material suppliers to help contractors overcome resource constraints and improve their operational efficiency.
 - Strategic alliance with the **SIOC-CDT Growth Fund** has been established to bridge capital requirements.

4. Procurement Mandate



To Ensure that we procure goods and services in a
Fair, Transparent, Equitable, Competitive and Cost-Effective manner



5. Selection, Training, and Appointment of Sub-contractors **by KPA Civils**



- **Identification of Suppliers**
 - Advertise business opportunities through local media outlets, SIOC-CDT website and across social media platforms;
 - Obtain a list of local businesses from the **business forums, Local Municipality** and **Active CIDB** Database for target areas.
 - Shortlist qualifying suppliers;
 - Negotiate; and
 - Award contract award to the successful entity.
- **Performance evaluation**
 - KPA Civils and site supervision consultants will submit performance evaluation reports to the SIOC-CDT and CIDB.
 - This applies to sub-contractors registered with or in the process of registering with CIDB.
 - Health and Safety Management by ensuring the implementation and maintenance of each subcontractor's Health and Safety Management Plan for their works.
- **Register Maintenance**
 - Maintain a register of trained and appointed sub-contractors, along with experienced emerging contractors per ward.
 - Provide this register to the Client upon project completion

6. Recruitment of Labour [1/2]

Local to site Contractor and Supplier Categories	Planned Target
Youth & Special Needs Owned	Actual Targets Determined by Project(s) Scale
Black Women Owned	
Non-Specific Small Business Enterprise	
TOTALS	
Skills Development [Within or Outside Contractor]	Planned Targets
Unskilled Males [Age Group Bias: 18-35]	Actual Targets Determined by Project(s) Scale
Unskilled Females [Age Group Bias: 18-35]	
Semi-Skilled Males [Age Group Bias: 18-35]	
Semi-Skilled Females [Age Group Bias: 18-35]	
TOTALS	

No Recruitment will take place at the construction site

6.1. Recruitment of Labour [2/2]

- KPA Civils, will **advertise ALL JOB Opportunities** on SIOC-CDT social media platforms, local newspaper, printed copies will be placed at the Local LED office.
- The contractor will, be responsible for selection and all labours are to be sourced from the stated ward(s) through the appointed CLO's.
- The following Job Creation targets as set internally will be used as a basis of developing a proposed recruitment programme:

JOB CREATION			
Category	Percentage from Local	Women	Men
Unskilled Labour	100%	50%	50%
Semi-skilled Labour	30%	50%	50%
Skilled Labour	25%	50%	50%

No Recruitment will take place at the construction site

7. Skills Development and Transfer [1/2]

- Our skills development programme will be aimed at targeting the following levels: -

JOB CREATION						
Category	Percentage from Local	Woman	Men	Total Estimated Project Workforce	ESTIMATED NO. TO BE EMPLOYED LOCALLY	
					No. Women	No. Men
Unskilled Labour	100%	50%	50%	20	10	10
Semi-skilled Labour	30%	50%	50%	10	5	5
Skilled Labour	25%	50%	50%	10	5	5

- KPA Civils will through all available community structures, media outlets and SIOC-CDT website and social media platforms will inform the local community of employment opportunities.

7.1. Skills Development and Transfer

[2/2]

- A brief description of the **proposed programmes** is provided below: -
 - **Safety Induction**
 - **First Aid**
 - **Concrete**
 - **Hand Tools**
 - **Small Plant**
 - **Brick Laying** : - A qualified learner will be able to:
 - ✓ Plan and prepare site, material, tools, and equipment for the laying of bricks,
 - ✓ Lay bricks (face and plaster), stone (natural and pre-cut) and block, to construct, repair and/or
 - ✓ make alterations to substructures and superstructures, and
 - ✓ Conduct bricklaying finishing operations.

8. Social Facilitation

Social Facilitator will form part of the Professional Team:

- Lobby and advocate for local businesses and cooperative involvement in projects

Community Liaison Officer [CLO]:

- KPA Civils will appoint and enter into an agreement with the CLO
- Only one CLO shall be appointed for the project.

9. Pre-qualification Documents [1/2]

CIVIL WORKS	SECURITY	PLANT
<ul style="list-style-type: none"> ▪ Company registration documents (CIPC) ▪ Valid SARS Tax Clearance Certificate ▪ Valid CIDB Certificate (1-4CE). <i>Tenderers will be disqualified without CIDB cert or proof of registration.</i> ▪ Proof of Bank details ▪ Company Profile (updated profile showing the current year) ▪ BBBEE Certificate (affidavit, DTI Website) ▪ Proof of Residential Address (Company and Directors) ▪ Certified ID Copies of Directors ▪ Relevant References and contact details (if applicable) 	<ul style="list-style-type: none"> ▪ Company registration documents (CIPC) ▪ PSIRA Co Registration ▪ Valid SARS Tax Clearance Certificate ▪ Certified ID copies of members ▪ Insurance Liability Certificate ▪ Proof of Bank details Company Profile (updated profile showing the current year) ▪ Proof of Residential Address (Company and Directors) ▪ Certified ID Copies of Directors ▪ Relevant References and contact details (if applicable) 	<ul style="list-style-type: none"> ▪ Company registration documents (CIPC) ▪ Valid SARS Tax Clearance Certificate ▪ Proof of Bank details ▪ BBBEE Certificate (affidavit, DTI Website) ▪ Road worthy certificate ▪ Proof of ownership for Plant and Equipment ▪ Medical fitness certificates for Plant Operators ▪ Insurance Liability Certificate ▪ Certified ID Copies of Directors ▪ Proof of Residential Address (Company and Directors)

9.1. Pre-qualification Documents [2/2]

- Tenderers will have the opportunity to price the bill of quantity on a **SUPPLY AND INSTALL** or **INSTALL ONLY**
- **Note:** If Local Businesses are to provide **PLANT**, the **Insurance Liability Certificate** is **required and compulsory**.
- **THE FOLLOWING DOCUMENTS ARE REQUIRED AS PER GOVERNMENT GUIDLINES:**
 - **Letter of good standing [COIDA]**
 - **UIF Certificate**
 - **Insurance Liability Certificate (for the WORKS only)**
- Upon appointment, Sub-Contractor will be expected to produce **valid and acceptable SAFETY FILES** [the Contractor May assist if/when required] and updated regularly.

10. Proposed Local Expenditure

- **Thirty percent [30%]** of the project will be subcontracted in this way, resulting in **R27,000,000.00** of work accruing to local contractors over the seventeen **[17] months** construction period. This includes all **general building, electrical works, plumbing, finishes, painting, joinery and material supply** where possible in the following trades:
 1. **Carpentry and joinery**
 2. **Ceilings and partitions**
 3. **Plastering and painting**
- The following **additional indirect** trades will be made available to local enterprises:
 - **Material;**
 - **Fuel;**
 - **Accommodation;**
 - **Plant hire; and**
 - **Security.**

11. Common Errors in Submission of RFQ's

**OVER
PRICING**

**UNDER
PRICING**

**INCOMPLETE
RFQ
SUBMISSION**

**LATE
SUBMISSION**

**INCORRECT
CONTACT
INFORMATION**

**NOT
PROVIDING
FULL COPY
OF ORIGINAL
DOCUMENTS**

**TAX NON-
COMPLIANT**

**NO BEE
CERTIFICATE**

CONSTRUCTION INDUSTRY DEVELOPMENT BOARD
[CIDB]
Contractors Registration Requirements

1. The CIDB

- Statutory body established in terms of the Construction Industry Development Board Act 38 of 2000 CIDB Act mandates the CIDB to:
 - Establish a **national register of contractors** and **national register of construction projects**;
 - Promote **uniform application of procurement policy** throughout all spheres of government;
 - Promote the **standardisation of the procurement documentation**, processes and procedures;
 - Promote, establish or **endorse uniform standards** and **ethical standards** that **regulate the actions, practices and procedures of parties engaged in construction contracts**

2. Revised Threshold – Effective 07 October 2019

Grade	Old Tender Value Limits	New Tender Value Limits (07 Oct 2019)
1	R 200 000.00	R 500 000.00
2	R 650 000.00	R 1 000 000.00
3	R 2 000 000.00	R 3 000 000.00
4	R 4 000 000.00	R 6 000 000.00
5	R 6 500 000.00	R 10 000 000.00
6	R 13 000 000.00	R 20 000 000.00
7	R 40 000 000.00	R 60 000 000.00
8	R130 000 000.00	R200 000 000.00
9	No limit	No Limit

3. Classes of Construction Works



- ❑ **GB = General Building**
 - i.e. construction of office building, clinic, car ports etc.
- ❑ **CE = Civil Engineering**
 - i.e. roads, railways, reservoir, irrigations works, earthworks, water treatment and supply etc.
- ❑ **ME = Mechanical Engineering**
 - i.e. air conditioning and mechanical ventilation, boiler installation, lift installations and escalators, etc.
- ❑ **EB = Electrical Engineering [Building]**
 - i.e. electrical installations in buildings, standby plant
- ❑ **EP = Electrical Engineering [Infrastructure]**
 - i.e. power generation, substations, transmission lines etc.
- ❑ **Specialist works [15 Specialist works]**

4. Classes of Specialist Works

- **SB** - Asphalt works [installation, repair, maintenance or removal of asphalt]
- **SC** - Building excavations, shaft sinking & lateral earth support
- **SD** - Corrosion protection [installation, repair, removal of corrosion protection systems]
- **SE** - Demolition of buildings and blasting
- **SF** - Fire prevention and protection systems
- **SG** - Glazing, curtain walls and shop fronts
- **SH** - Landscaping, irrigation and horticultural works
- **SI** - Lifts, escalators and travellators
- **SJ** - Piling and specialized foundations for buildings & structures
- **SK** - Road markings and signage
- **SL** - Structural steelwork fabrication and erection
- **SM** - Timber buildings and structures
- **SN** - Waterproofing using specialist systems.
- **SO** - Water supply and drainage for buildings (wet services)
- **SQ** - Installation, repair, removal, demolition of precast concrete or steel fencing

[All other types of fencing, walls and boundaries fall under GB]

5. Grading Method

- **Grading is based on:**
 - **Works capability** [track record/project] is determined by :
 - the largest completed project **within the five years immediately preceding the application.**

- **Financial capability is determined by :**
 - the **best annual turnover**; and
 - **available capital** [calculated from the financial statements for the two years immediately preceding the application].

6. Determining Financial Capability

Grade	Upper limit of tender value range	Best Annual Turnover (R)	Largest Contract [mandatory from Grade 2 – 9]	Available Capital (R)
1	R 500 000	0	0	0
2	R 1 000 000	0	130 000	0
3	R 3 000 000	1 000 000	450 000	100 000
4	R 6 000 000	2 000 000	900 000	200 000
5	R 10 000 000	3 250 000	1 500 000	650 000
6	R 20 000 000	6 500 000	3 000 000	1 300 000
7	R 60 000 000	20 000 000	9 000 000	4 000 000
8	R200 000 000	65 000 000	30 000 000	13 000 000
9	No limit	200 000 000	90 000 000	40 000 000

**REGISTRATION REQUIREMENTS
AND
SUPPORT DOCUMENTS**

7. Grade 1 – Entry Level



- ❑ **Registration requirements: [Basic Statutory Documents – required when submitting manually]**
 - Completed **Grade 1 application form**
 - Originally certified copy(ies) of **IDs** of principal(s)
 - **CIPC** Company registration documents [not applicable for Sole Proprietors/partnerships]
 - Originally certified copy(ies) of **shareholders certificate(s)** – for private companies i.e.. Pty Ltd.'s
 - Copy of **Sars** tax compliance pin
 - Originally certified company **electrical license** [issued by Dept of Labour- applicable to **EB** class of works]
 - **Proof of payment** of registration fees [R450 per class of works]

8. Grade 2 – 9 Registration Requirements

- Completed Grade 2 - 9 application form **Proof of payment of registration fees** [Admin fee per class of works plus annual fees – **admin fee is non-refundable**]
 - **Track Record** [Appointment / award letter, completion certificate/confirmation, latest/final payment certificate/copies of bank statements, JV agreement or subcontract agreement where applicable]
 - Latest annual **financial statements**
 - If financial statements are not audited, **copies of bank statements or vat returns** (Vat 201 forms and Vat Statement of Account) **to support the highest turnover**
- NB: Contractors upgrading from Grade 1 must in addition submit the company statutory documents** [CIPC company registration, IDs, Sars tax compliance certificate, share certificates for Pty Ltd.'s, electrical license when applying for EB]

GROWTH FUND
Purchase Order Finance

1. Growth Fund Objective

Objective:

- To empower local businesses with a unique financial solution aimed at enhancing business opportunities and fostering economic growth within our beneficiary communities;
- The Enterprise Development Partnership initiative is between **SIOC - CDT and Profit Share Partners;**
- **Its aim** is to provide **Zero Interest-Free Purchase Order Funding** to support local businesses including Small, Medium, and Micro Enterprises (SMMEs) within our beneficiary communities, namely:
 1. Joe Morolong
 2. Ga – Segonyana
 3. Gamagara
 - 4. Tsantsabane**
 5. Thabazimbi

2. Criteria

Minimum amount requested – R250 000

Maximum amount requested – R2 000 000

Term of funding – PO period < 120 days

Turnaround time - 7 days from application payout
- 24 hours for existing SMMEs

Prequalification

- Must be registered with CIPC
 - Must have a purchase order or contract with large corporate or government
 - Funding required must be short term [Up to 120 days]
-

Surety / collateral – None required

Principal signs guarantor as a moral obligation to the deal

Secondary bank account in the client's name is set up [Escrow account].

Our uncomplicated application process



Apply online within minutes.

**Simply scan the
QR code to get started**

www.sioc-cdtgrowthfund.co.za

3. Back Billing



Your Wallet Wins Twice

0% Interest on Business Funding and **OMB** when applying online.

BROWSE FOR FREE >



4. Landing Page



Do you need Funding for Your Purchase Orders?

Access Business Funding for your Purchase Orders from R250 000 to R2 million.
With **ZERO** interest, **ZERO** fees, **ZERO** security and **ZERO** track record.
Use the Funding to pay your suppliers in advance, helping you
100% successfully fulfil your order.

How this Fund benefits local businesses:



Zero % Interest and Fees

Benefit from not paying
any interest or fees when you
access Business
Funding.



Easy Application Process

You can easily
and quickly
apply online
in 15 minutes.



Quick Feedback

You will receive
feedback on your
application within
48 hours.



SIOC-CDT Beneficiary Areas

Funding that empowers
businesses to help
strengthen, build and grow
communities.

[Get Started](#) ➔

5. Online Application



SIOC Community Development Trust (SIOC-CDT) Growth Fund

Funding Partnership to promote you in the Sishen Iron Ore Supply chain.



Sign up to create your profile and access funding within 24hrs

First Name

Last Name

Email

Mobile Number

Password

Confirm Password

If you already have an account [click here to login](#)

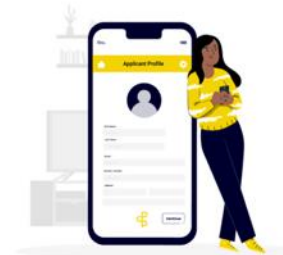
By signing up I confirm that I have read, understood and agree to the [Terms and Conditions](#) and [Privacy Policy](#)

Register

Applicant Profile Setup

Let us help you setup your profile.

Create Applicant Profile →



Create Applicant Profile 2

Your Details

Applicant Profile

First name *	Last name *
Your Identity Type * South African ID Number	Identity Number *
Mobile Contact Number *	Preferred Email Address *
Business Registration Number *	

Close Create Profile

6. PO Finance Application [1/2]



Purchase Order Finance Application

Please complete

- 1. PO Financing Details
- 2. Supplier Details
- 3. Summary
- 4. One Last Thing
- 5. Confirmation

Registered business name of your customer *		Select your customer profile *	
When was the PO issued? *		PO expiry date? *	What is the purchase order value? *
13 / 02 / 2024		13 / 02 / 2024	What is the value of funding you require? *
Transaction description *		Goods description	
Is installation required? *		What is your installation timeframe (days)	
Select..			
Customer's repayment terms? *	Repayment arrangement (days) *	Upload PO document *	
Select: Days from:		Choose File no file selected	

Previous Next

- Purchase Order Issuer
- Purchase Order Value
- Requested Amount
- Purchase Order Document

6.1. PO Finance Application [2/2]



Purchase Order Finance Application

Please complete

1. PO Financing Details
2. Supplier Details
3. Summary
4. One Last Thing
5. Confirmation

Do these goods need to be manufactured? * Select..	Manufacturing timeframe? (days)
---	---------------------------------

[+ Add Expense](#)

If you're providing a service, enter your details below as a supplier'

Supplier Name	Local/Foreign	Goods Description	Amount	Lead Time	Supplier Address	Deposit Paid	Supplier Docs
<input type="text"/>	Select..	<input type="text"/>	<input type="text"/>	days	<input type="text"/>	0	Choose File no file selected

[Previous](#) [Next](#)

- Supplier(s)
- Costings
- Quote Document

7. Proof of Submission



Success

Application has been successfully submitted.



8. Pre-approval



Pre-approval

We review the application and provide feedback within 24-48 hours.

Successful applications

If all criteria are met an analyst will contact the client to send through supporting documents (relevant FICA and deal-specific)

Unsuccessful applications

A response will be sent to the client with reasons for decline.

9. Required Documents

Deal



- Purchase Order / Contract
- Quotation from the Supplier

Individual



- Directors' identity document
- Proof of address for directors
 - Identity documents and proof of address for shareholders if they are not directors
- Director's form [Sent by PSP]
- FATCA forms [Sent by PSP]

Business



- Company registration documents
- Proof of business address
- Confirmation of shareholdings
- Tax clearance certificate
- BBBEE certificate
- Company bank statement

10. Approval



Approval

- We conduct an internal vetting and verification process.
- Investment committee approves and contract is released.
- Client signs contract digitally.

Escrow Account

What is it?



Bank Account in your Business Name

Managed by



The Growth Fund

That safeguards



funds

till



Transaction is complete



The Growth Fund

Direct payment



Your Supplier

Delivers good and services



Your customer



Your customer

Deposits money in



Escrow Account

The Growth Fund

Transfers balance of profit



You

Q & A



SCAN ME FOR INFORMATION



PROFITSHARE
PARTNERS



SIOC
COMMUNITY
DEVELOPMENT
TRUST

Defining ourselves through **our actions**,
not our words



THANK YOU